

Beyond Promise



IT Service R&D in Enterprise Cloud Computing

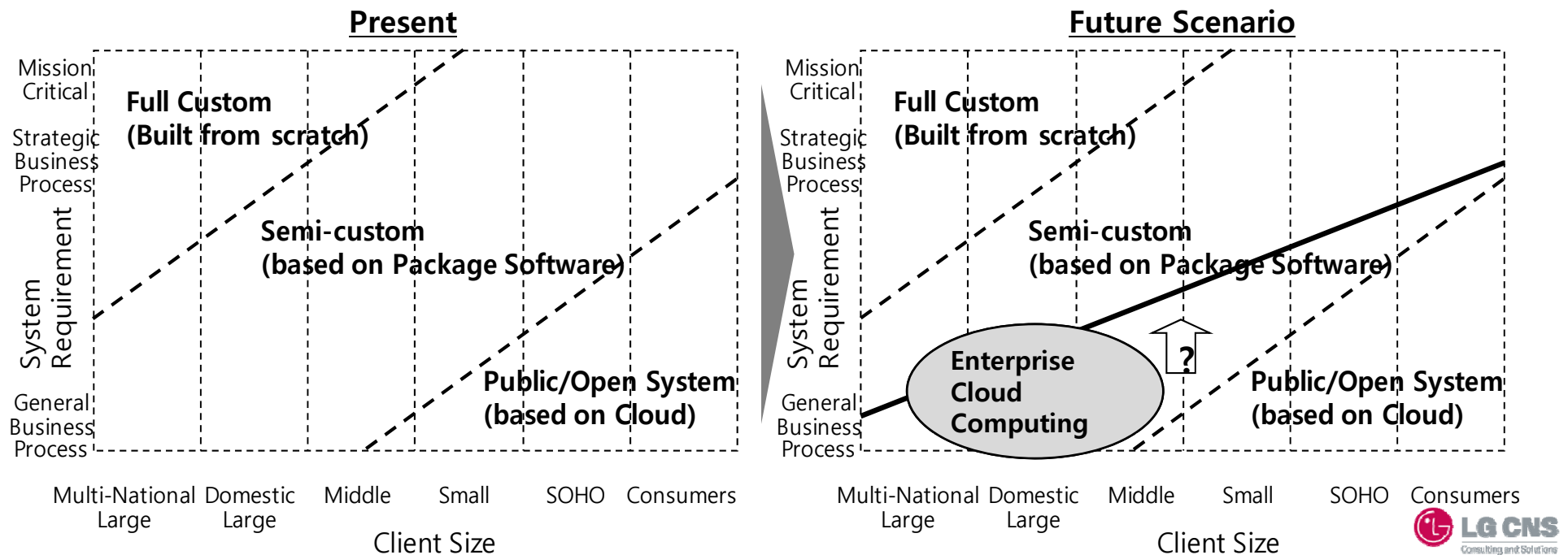
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1. Enterprise Cloud Computing(ECC)

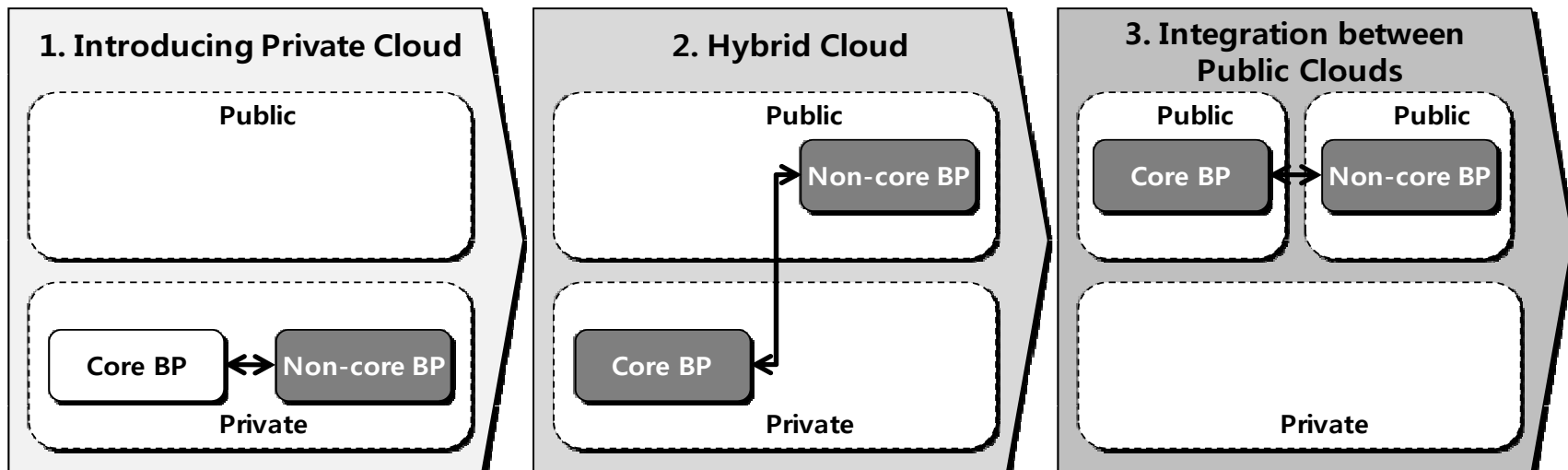
Definition

- Behind-the-firewalls use of commercial, internet-based cloud technologies focused on company's computing needs (CNET News, 2009)
- Focus primarily on the enterprise adoption of cloud computing services from the public cloud (Gartner, 2009), at present the main consumers of cloud computing are small companies and startups that don't have a legacy of IT investments to manage
- Keyword: Trust(Security, Compliance, Legacy Integration, SLA)
- Most IT Services are targeting ECC for the sake of existing clients



Direction where ECC goes

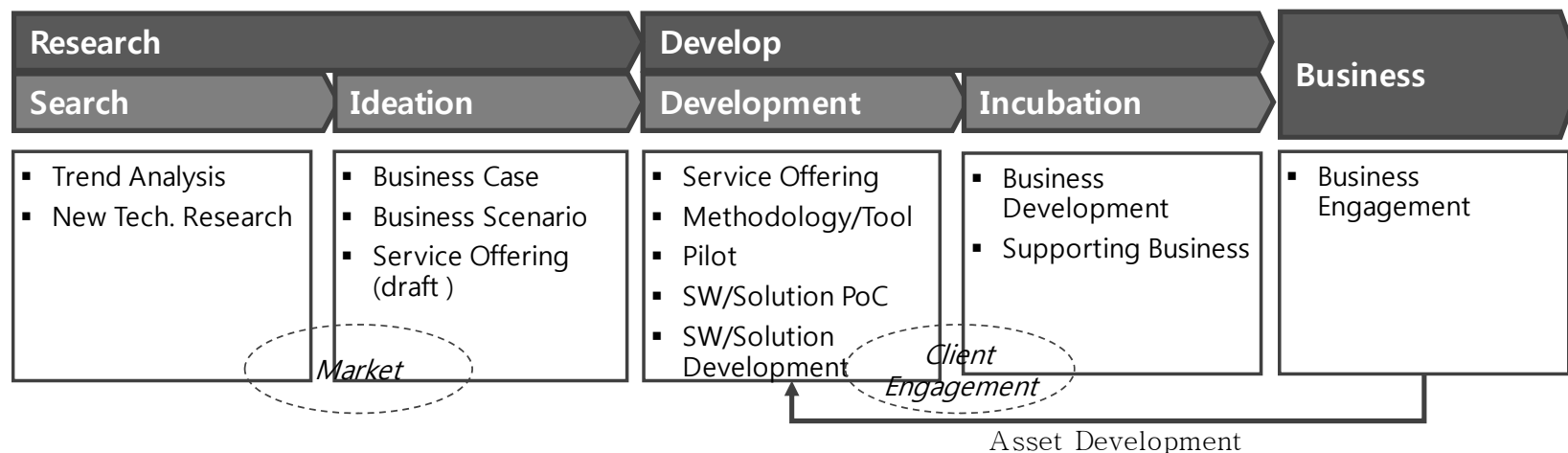
- Current situation: Phase 1 is at dawn, users examine "real impact" of cloud computing
 - National Computing & Information Agency is planning to develop IaaS and PaaS for the Government
 - SK Telecom's Cloud Computing Platform for mobile content providers to develop and commercialize mobile content services
- The first movers to Private Cloud take operational experience, which results in increasing trust to cloud computing
- And then, Non-core BP goes to Public Cloud Computing, and core BP goes to Private Cloud Computing



IT Services R&D

- Transforming knowledge and ideas into assets to be used in the course of the business to support either revenue generation or operations efficiency that reduces costs (Gartner, 2002)
- Research part is focused on capturing ideas, knowledge and the experience of the organization to sift for new or improved ways to efficiently deliver value to clients
- Includes investigating ideas to see if they are commercially viable and technically feasible and usually includes some type of business case development
- Development part is charged with turning ideas into real and intangible assets
- The assets can be discrete service offerings, complete solutions or new or improved operational processes(ie. outlines, simple process, toolset, template, methodology, supporting material)

R&D Process



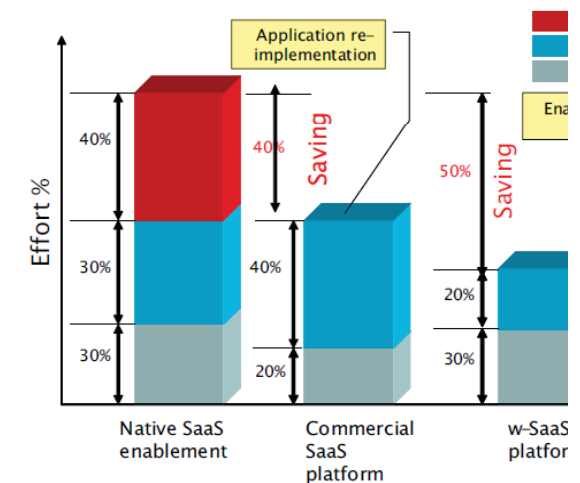
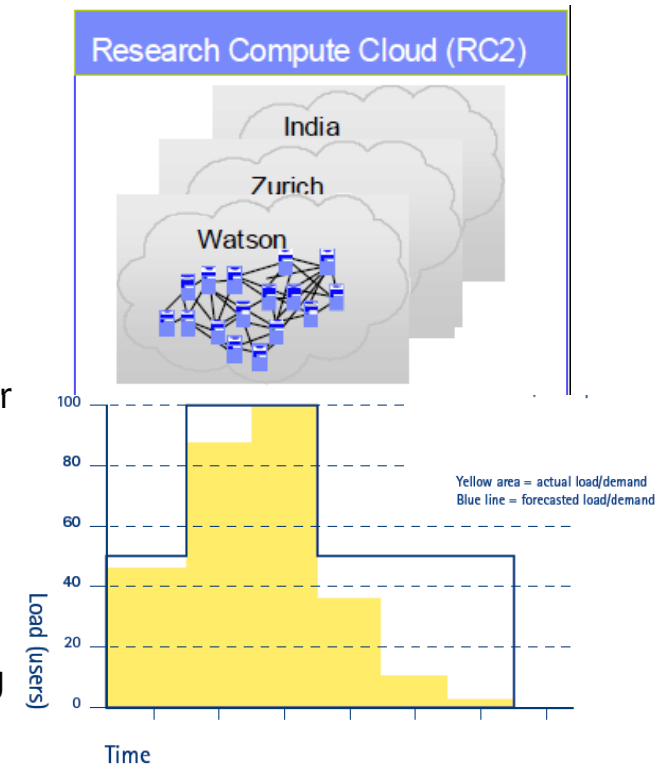
LG CNS, 2007

IT Services R&D

- Several attributes unique to IT Services R&D compared to other industries
 - More concerned with creating the application of IT than with the technology itself:
 - Biz Model, Service Offering Development
 - Brings together disparate pieces of technology that are needed to build a solution:
 - Connect & Develop
 - Acts as a filter on what technologies should actually reach the marketplace:
 - Pilot, PoC, BMT
 - Much more tactically focused, which can lead to more narrow project scopes and shorter time periods for project
 - Core Tech. Development
 - Less capital- and resource-intensive

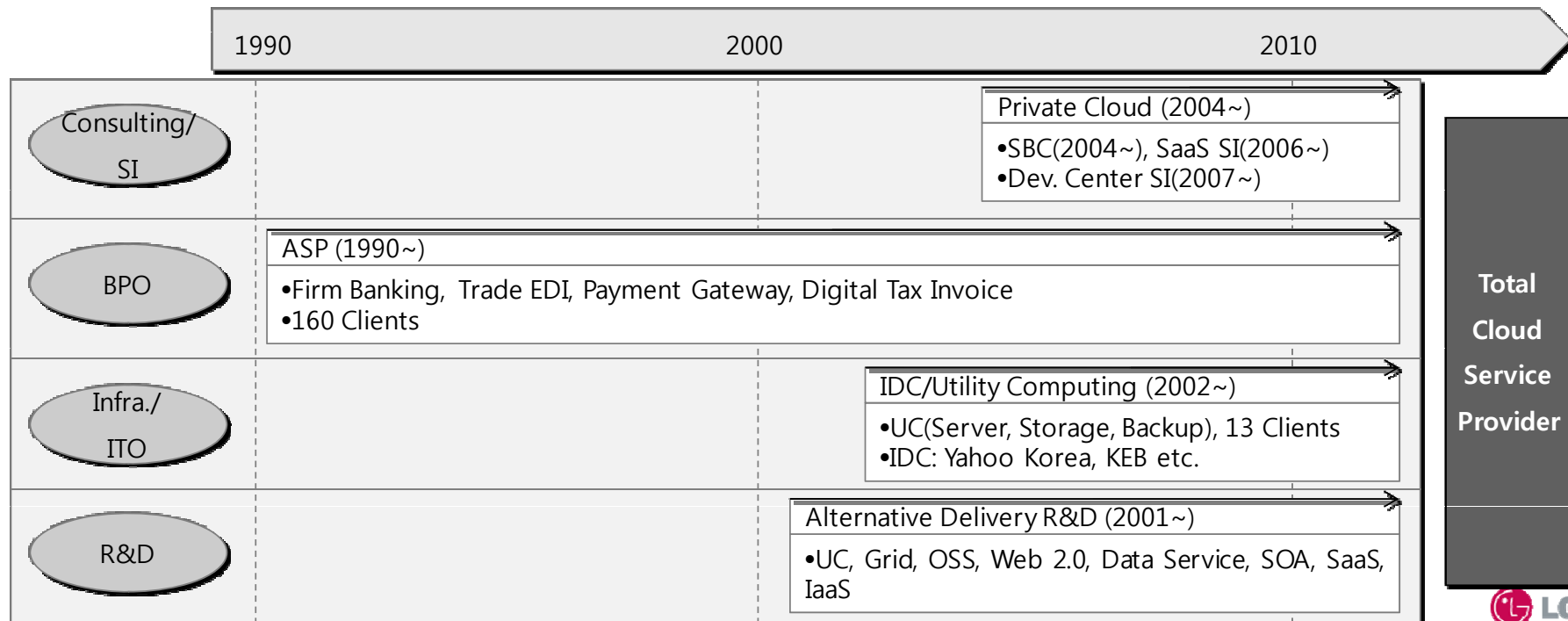
Case Study

- IBM Research Computing Cloud (RC2)
 - Provides self service "on demand" delivery solution for research computing resources
 - Zero touch support for the full life cycle of service delivery (Order creation, Automated provisioning and Monitoring)
- Accenture Cloud Computing Accelerator
 - help enterprises explore the potential power of cloud computing from assessment through pilot
- Wipro w-SaaS Platform
 - a platform for rapid SaaS enablement and deployment on cloud, using some of the commonly accepted trends in software engineering and open standards.



Service Offerings

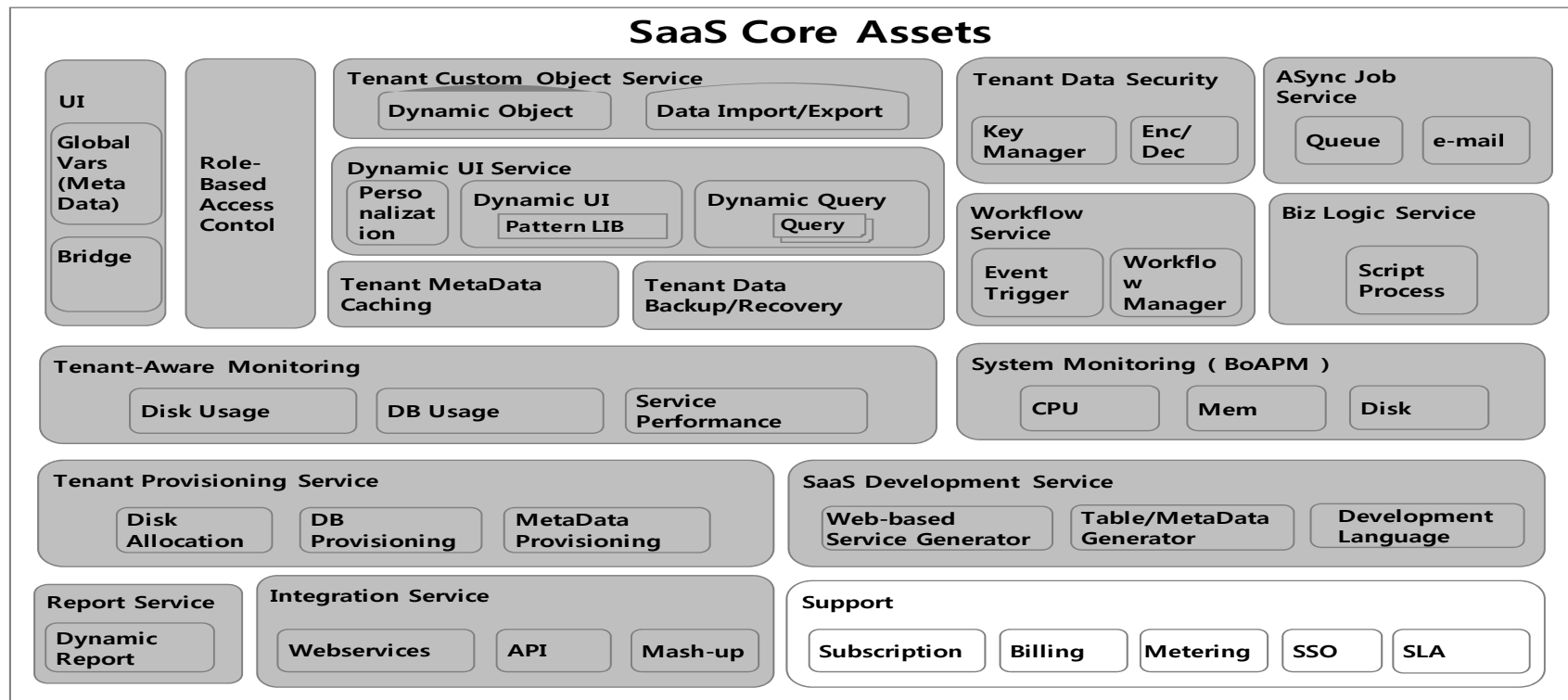
- Services for optimizing with cloud computing to support clients with cloud building and cloud delivered offerings
 - SaaS: ASP Services & System Integration Service
 - PaaS: Dev. Platform Service,
 - IaaS: Server, Storage, Backup and Server Based Computing Service(Desktop Virtualization)



SaaS(1)

➤ SaaS Core Asset

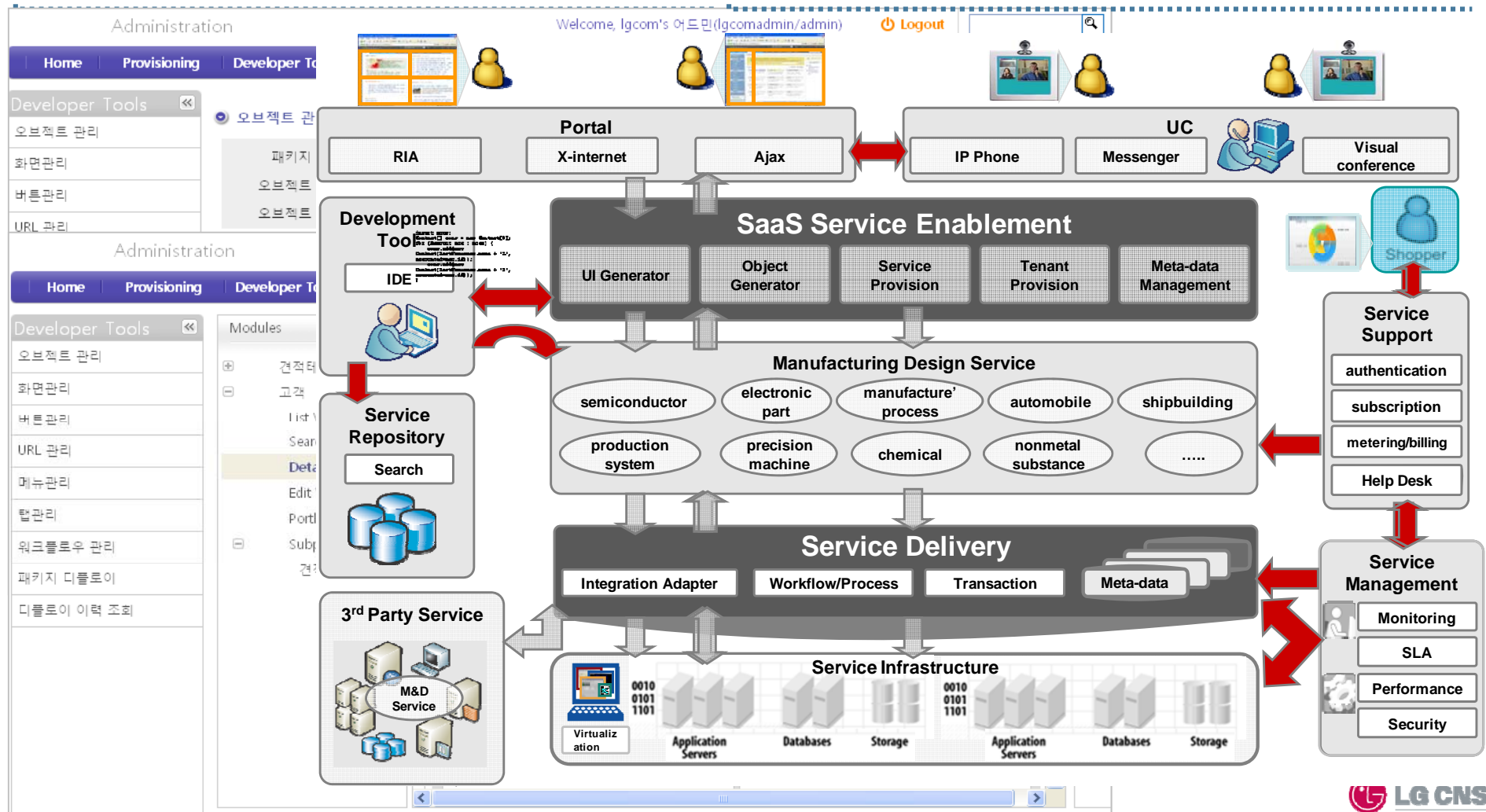
- SI assets for Multi-tenancy and Configurability
- Basic: Object Customizing, UI Customizing, Biz. Logic Customizing and Workflow
- Extended: Reporting, Legacy Integration and Development Environment



SaaS(2)

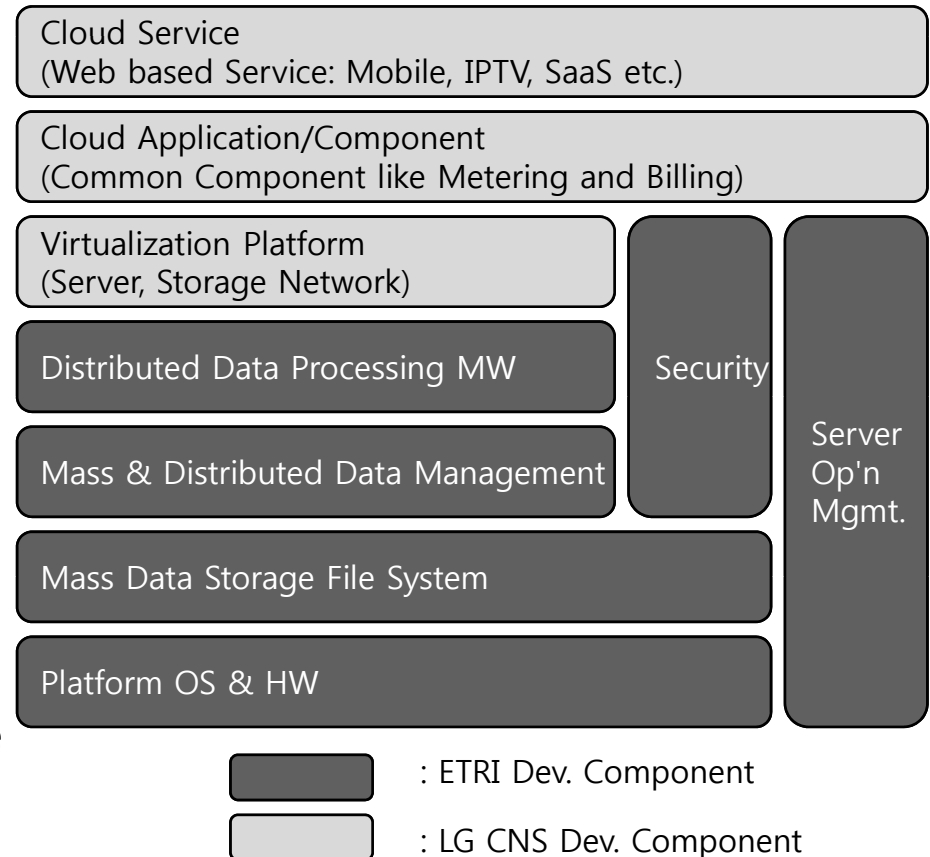
➤ SaaS SW Development using Drag & Drop

➤ Service Development based on SaaS Core Asset



IaaS(1)

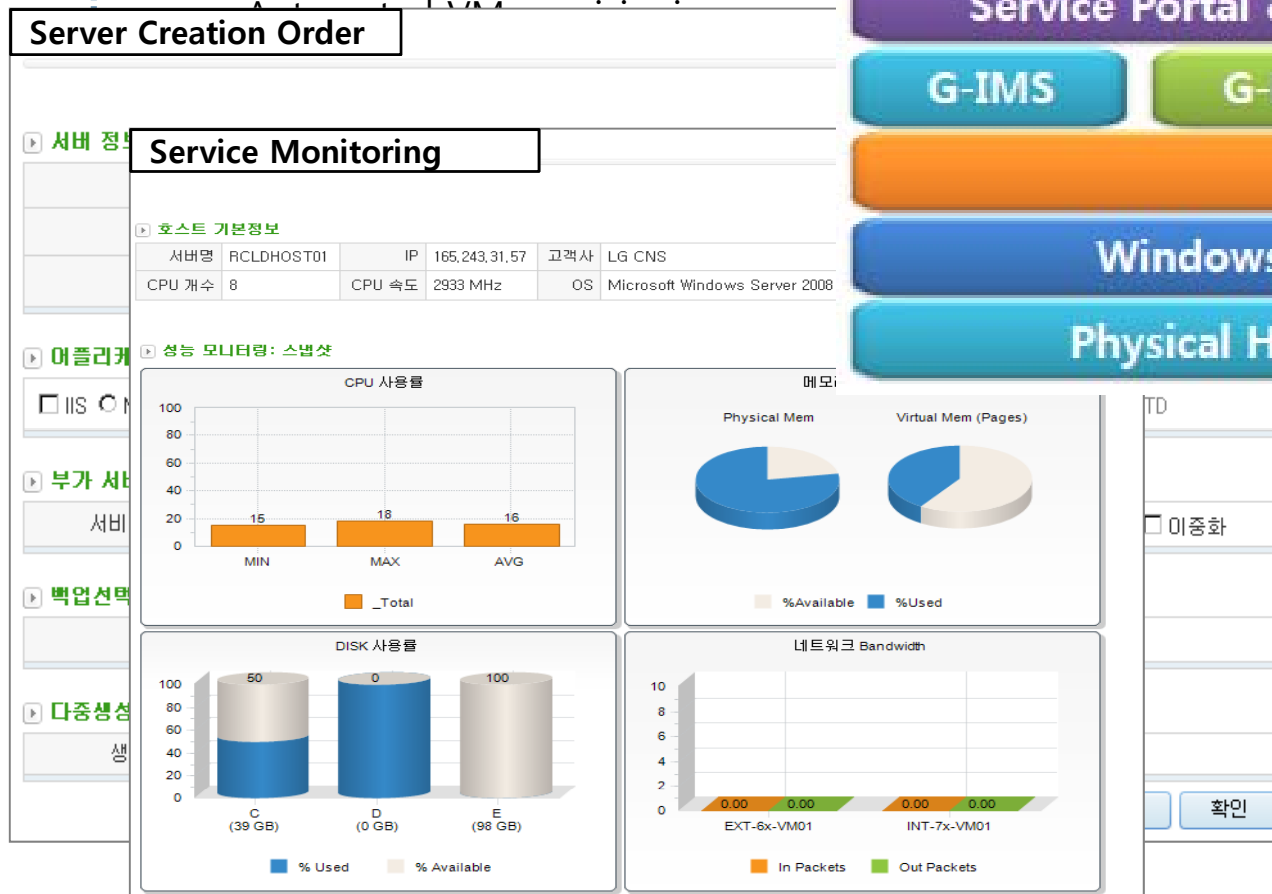
- Joint R&D for Distributed Mass Storage Processing with Electronics and Telecommunications Research Institute(ETRI)
- ETRI focuses on research related to their existing GLORY (Global Resource Management System For Future Internet Service) project
- LG CNS mainly develops the application area and services for enterprises
- LG CNS proposed distributed file system architecture to Supreme Court for the cost saving in processing the legal multimedia records



IaaS(2)

- IaaS Management Asset
 - User self-service portal

- IaaS Platform



Further Research Theme

- Pricing
 - PUPM(per user per month) is used but 'pay as you go' pricing structure is required
- SLA
 - mostly nonexistent
 - ensuring satisfactory quality of service, which is critical to the success of cloud computing.
- Business Model
 - community model: national cyber manufacturing design hub, national green service portal for SMB, SaaS for small & medium sized hospitals, carbon payment model etc.

Thank You

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