

Sun Cloud Introduction

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Topics

- Cloud Computing and Sun's Vision
- Sun's Cloud Strategy

Sun's Vision Since 1984



THE
NETWORK
is the
Computer

Everyone is Talking About Clouds

Software as a Service

Platform as a Service

Storage as a Service

Grid Computing

Database as a Service

Virtualization

Utility Computing

Application Hosting

Infrastructure as a Service

Driving Efficiency and Lowering Costs

Economics



Pay As-You-Go
Op-ex vs. Cap-ex
SLA
Virtualization

Developer Centric



Rapid,
Self Provisioning
Faster
Deployment
API-Driven

Flexibility



Elastic
On-Demand
Multi-Tenant

Changing IT Relationships



Developers

Why won't IT support this?

Why can't I use the versions I want?

Why can't I get better availability?

How can I pay only for what I need?

How quickly can I get more servers?



Deployers

Why do we have so many versions of every package?

Where can I cut costs?


How can I do finer grain provisioning?

Where do we enforce security, regulation and audit?

Cloud Computing's Defining Concepts



**Self-Service
Provisioning
+
Pay-per-use**



**Virtualization
+
Multi-tenancy**



Layers of Services (IaaS, PaaS, SaaS)

Public vs Private Clouds

BUT

clouds
can also
be quite
different

Application Domains

(Web, HPC, Finance, Health)

We see...



Many clouds catering to
different needs

Emerging Market Opportunity



Many Clouds
Public and Private
Open and Compatible
Powered by Sun

Sun's Strategy



Develop the core technologies for
Sun's Open Cloud Platform

Build and test new Services through
a Sun Cloud

Partner with service providers and
enterprises to build their own clouds

Develop open standards and drive
developer adoption

Build communities and marketplaces



Sun Open Cloud Platform

**Clouds are the next platform battle
Need a platform which is bigger than any
single cloud instance**

Driving the Sun Open Cloud Platform



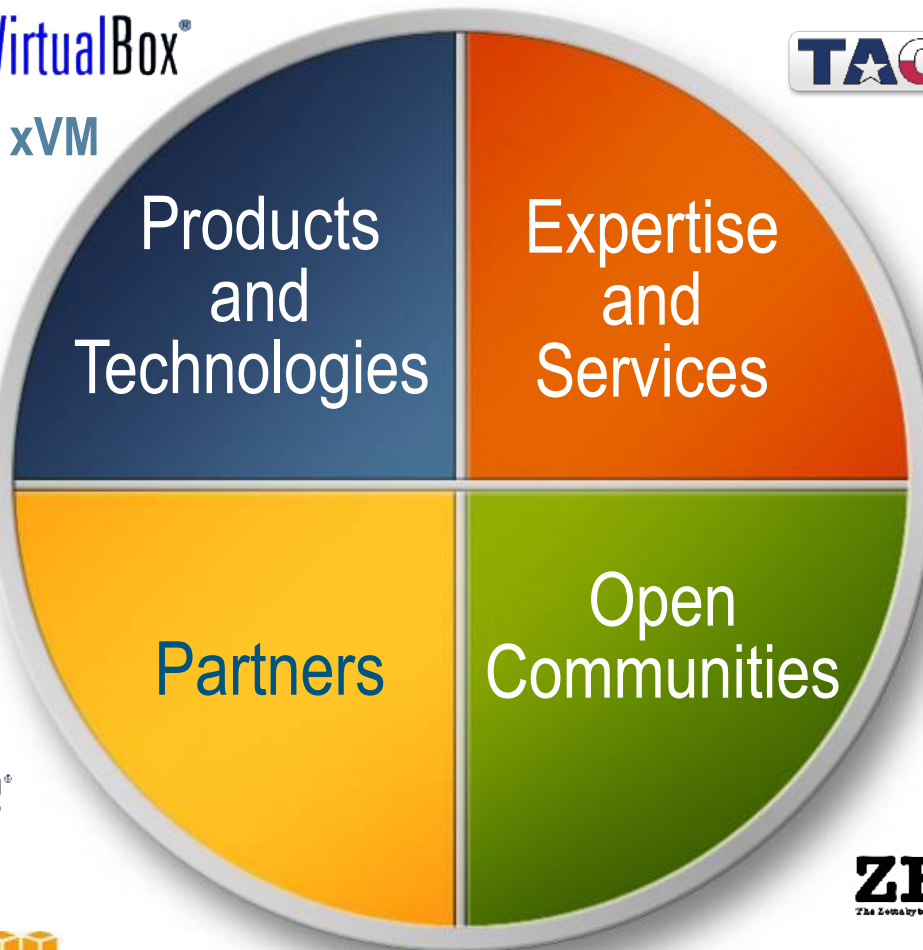
VirtualBox®

Sun xVM

Q-layer



RIGHT SCALE®





The Sun Cloud

**Sun's Cloud built using the Sun Open
Cloud Platform**

Sun Cloud Architecture Overview

User Apps and Services

Internet Accessible APIs and UIs

Customer Web Site

Compute
Service

Storage
Service

Virtual Datacenter
Management Console

Application Catalog,
Forums, Docs

Accounting, Billing and Metering

Virtualized Datacenter Management Layer

Servers

Storage

Network

Partner and Build

Sun Cloud Storage Service



What It is

- On-demand, API-based access to storage on the network

Features

- Ability to store and retrieve data as objects or files
- REST API with open, AWS S3-like semantics for object storage
- WebDAV for file storage
- Fast and inexpensive cloning of objects and files
- High availability
- Detailed metering of storage used, I/O requests, bandwidth, etc.

Customer Benefit

- Scalable, highly available storage without big hardware investments

Sun Cloud Compute Service



What It Is

- On-demand, scalable computing infrastructure accessed via APIs or unique Virtual Datacenter (VDC) UI model

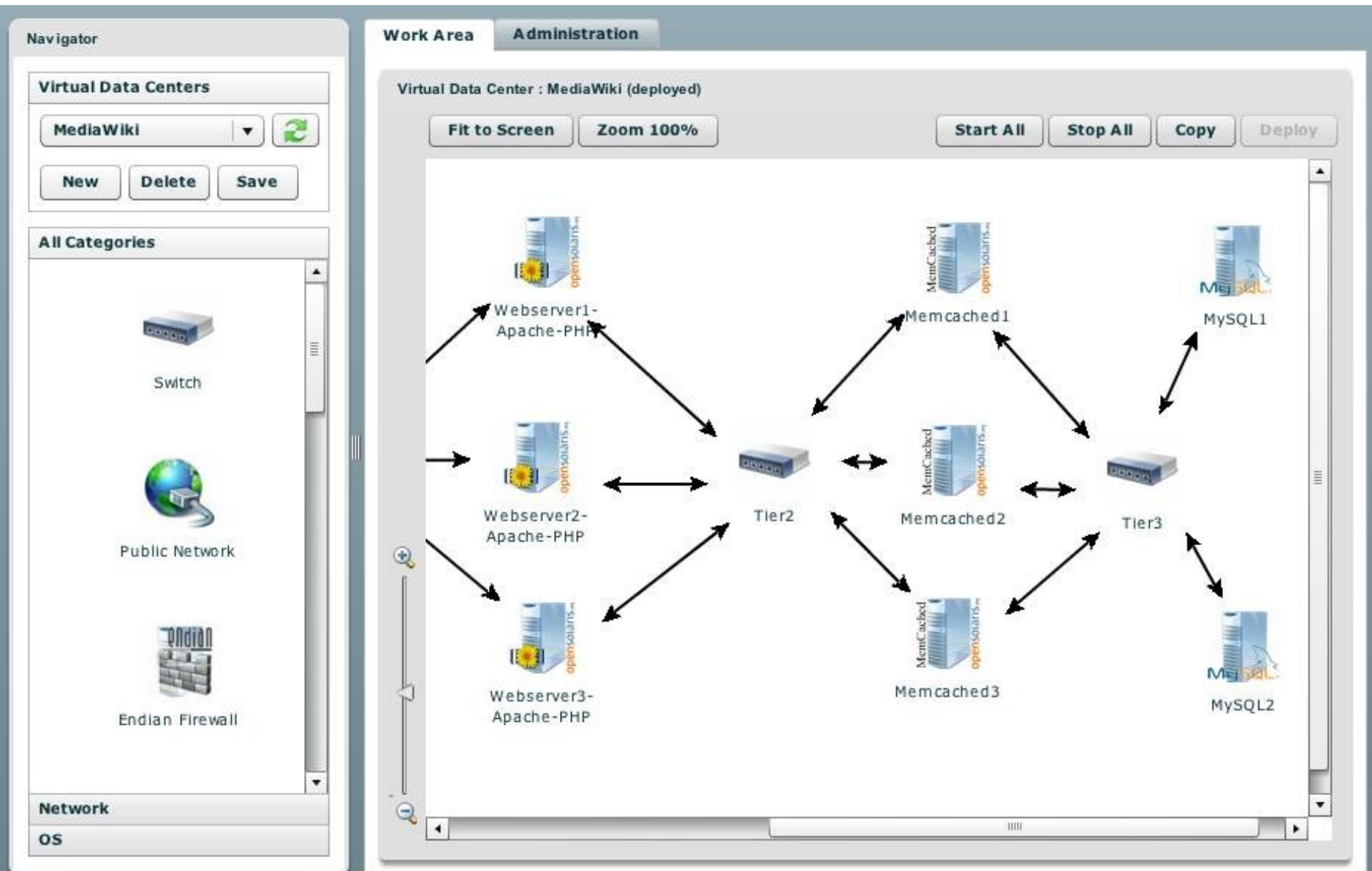
Features

- On-demand provisioning of virtual machines of industry-standard operating systems including Linux, Windows and OpenSolaris
- Control and management with **open APIs**, AWS EC2-like API or Virtual Datacenter UI
- Creation of custom VMIs and access to pre-configured VMIs in the cloud
- Support for persistent and non-persistent virtual machines

Customer Benefit

- Affordable access to highly scalable computing infrastructure
- Always available

Sun Virtual Data Center Computing



Sun Cloud Open RESTful API

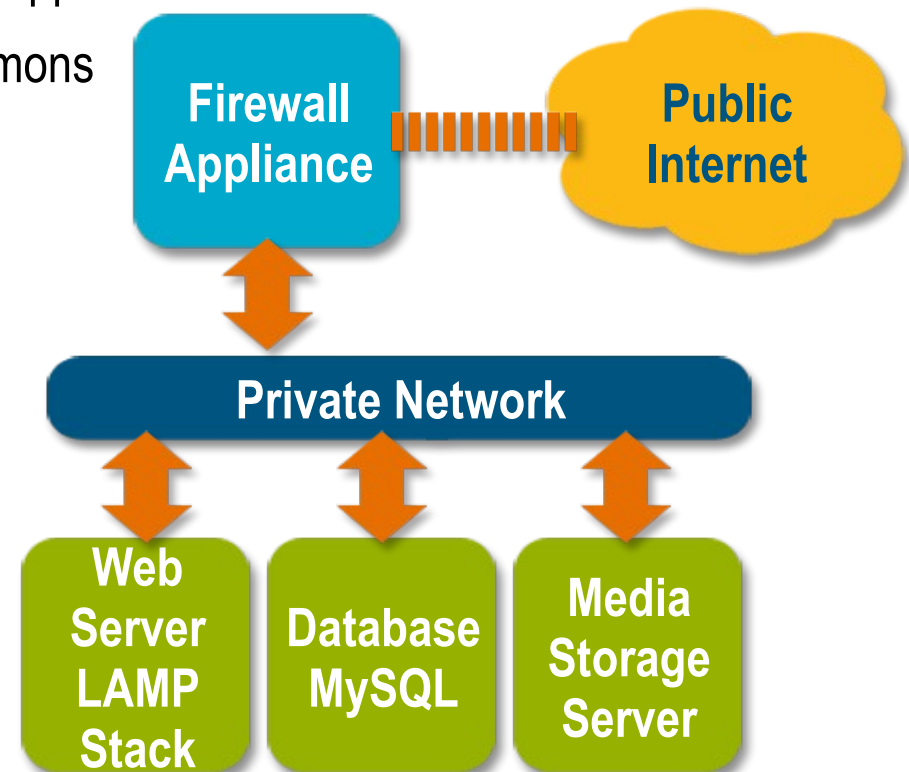


- Everything is a resource – http GET, POST, PUT...
- Requires only a single starting point - other URIs are discoverable
- Easy to create, save, load, stop, start entire applications
- Released to the public under Creative Commons

```

• GET /xrgy.cloud.sun.com
•
• Server response:
•
• {
•   "name" : "XRGY Virtual Data Center",
•   "uri" : "http://xrgy.cloud.sun.com",
•
•   "addresses" : [ ],
•   "vnets" : [ ],
•   "volumes" : [ ],
•
•   "create-vnet" : "/ops/create-vnet",
•   "create-volume" : "/ops/create-vol",
•   "create-cluster" : "/ops/create-cluster",
•
•   "clusters" : [
•     {
•       "name": "cluster1",
•       "uri": "/clusters/cluster1",
•       "create-vm" :
•         "/clusters/cluster1/ops/create-vm",
•       .....
•     }
•   ]
• }

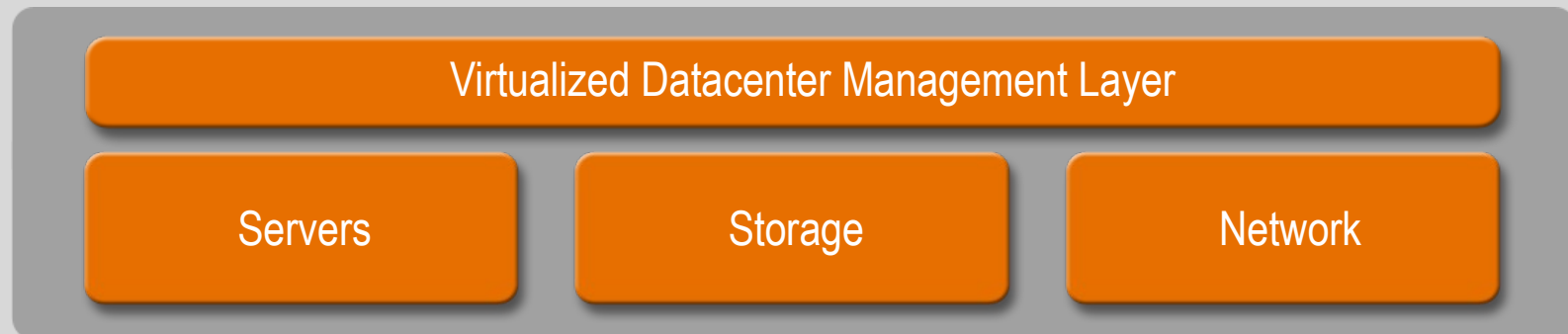
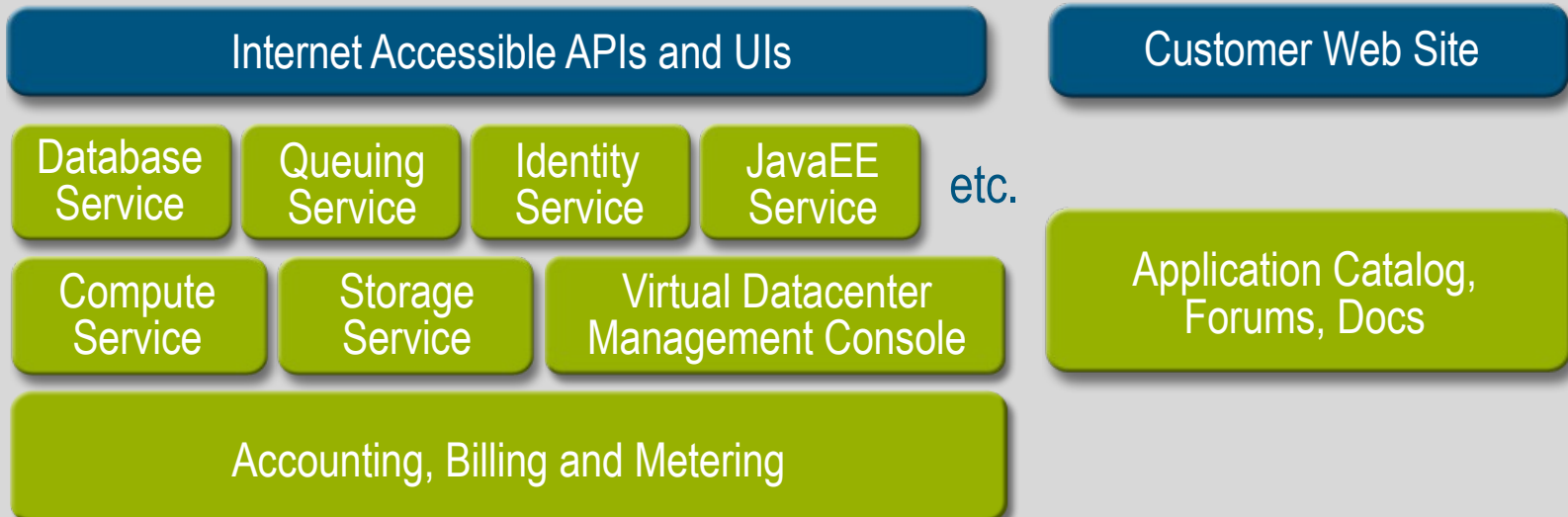
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<http://kenai.com/projects/suncloudapis/pages/Home>

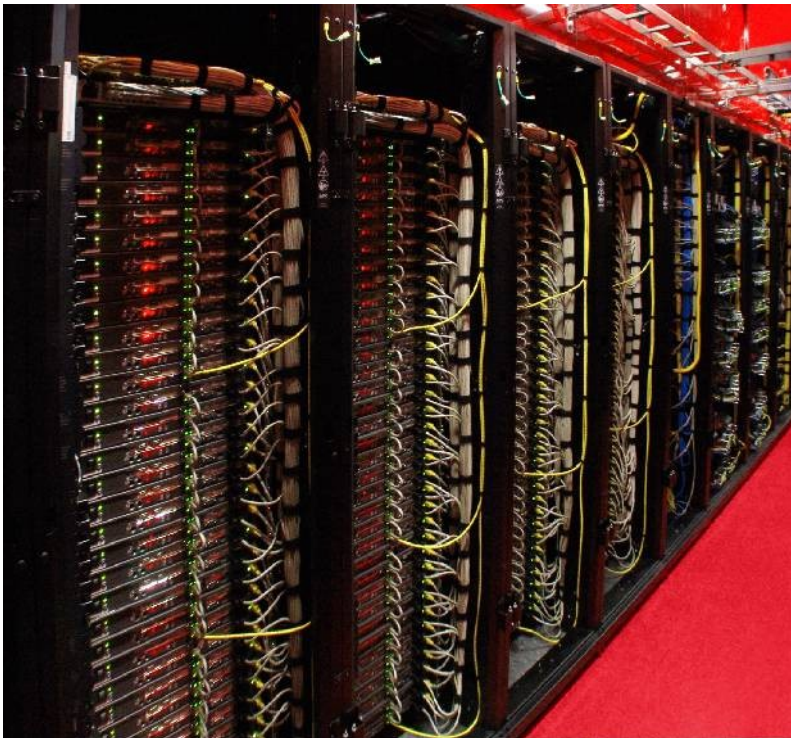
Cloud Architecture – Future

User Apps and Services



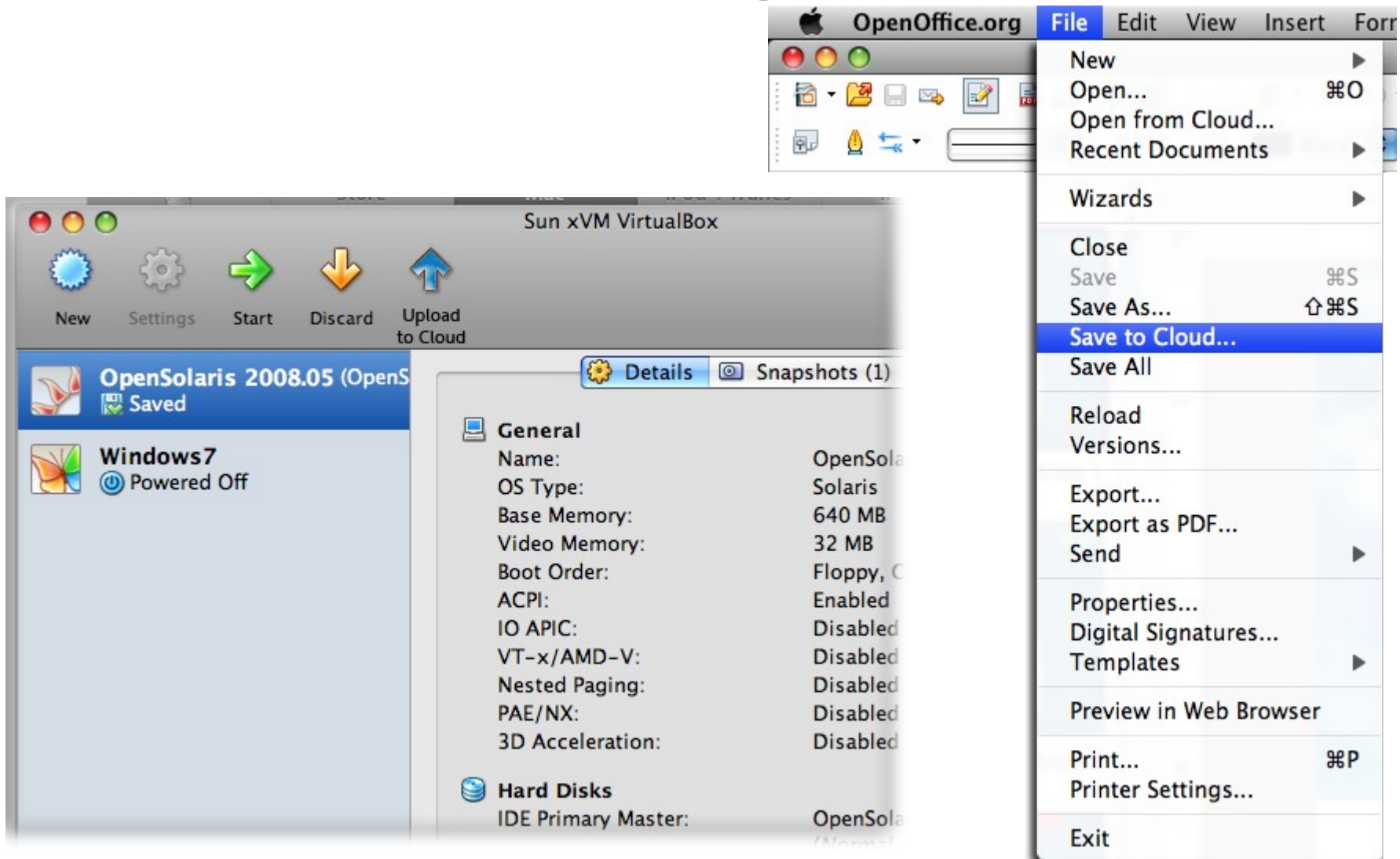
Partner and Build

Sun's Computing Cloud at Switch Communications' SuperNAP (Las Vegas)



- State of the art facility
 - > 1500 watts per sq ft density
 - > 146 MVA generator capacity
 - > 100% heat containment
 - > 7000+ cabinets
 - > 24/7/365 security
- Second to none connectivity
 - > 26 national carriers are physically on-net within the data center

Cloud enables many possibilities....



Partner Ecosystem

A collection of logos for various backup and archival solutions, including zmanda, moonwalk, sonian, CloudBerry Lab, Sun cloud, KnowledgeMill, LYSOSOFT, parascale, elephantdrive, ylastic, Streamfile, drlogicbackup, Barula Systems, ULTRABAC, Vembu, S3STAT, MICROLITE CORPORATION, TEAMDRIVE, and CyberSynchs.

Backup and Archival

A collection of logos for QA and lab management testing solutions, including VMLogix, webappVM, BrowserMob, Sauce Labs, and Skytap.

QA/Lab Management/Testing

A collection of logos for security and compliance solutions, including zeus, Casdex, myOneLogin, LAYER 7 TECHNOLOGIES, and Cofio SOFTWARE.

Security and Compliance

A collection of logos for online media solutions, including KickApps and brightcove.

Online Media

A collection of logos for management and infrastructure solutions, including VERTICA, kognitio, endeavors technologies, sonian, EduTone, evapt, pentaho, Sallthru, Corent, ReportMill, CALLIDUS SOFTWARE, FATHOMDB, INTERSHOP, Compiere, eprints, and SaaS.

A collection of logos for management and infrastructure solutions, including CLOUD TOOLS, RIGHT SCALE, CloudTest, CloudSwitch, ylastic, appzero, webappVM, Path, cohesiveFT, DURA SPACE, ARXSCAN, nimsoft, Eucalyptus, and enStratus.

Management and Infrastructure

Open Cloud Platform Business Models

- 
- Public Clouds
 - > À la carte services for users
 - > Utility pay-as-you-go competitive pricing models
 - > Easy sign-up and self-provisioning
 - > Flexible billing and IdM options
 - Private Clouds
 - > Hosted Private Clouds
 - > Enterprises via Sun and partner Sales and Services to operate own clouds

Sun Cloud Computing Proposition



Innovative
Open
Choice



Opportunities to Work Together

- Participate in the Development of our Open Cloud APIs
- Partner with Sun to Deliver new Cloud Services
 - Private Cloud built using Sun Open Cloud platform for development, test, evaluation, and services delivery
 - Public Cloud for SME using Sun Open Cloud Platform

Sun Cloud Introduction

Sungwoo Kim
Sun Microsystems, Inc.

Sun Cloud Companion Services

App Catalog

Community and ISV
solutions for
instant deployment
App store
Infrastructure
library.network.com

Project Management

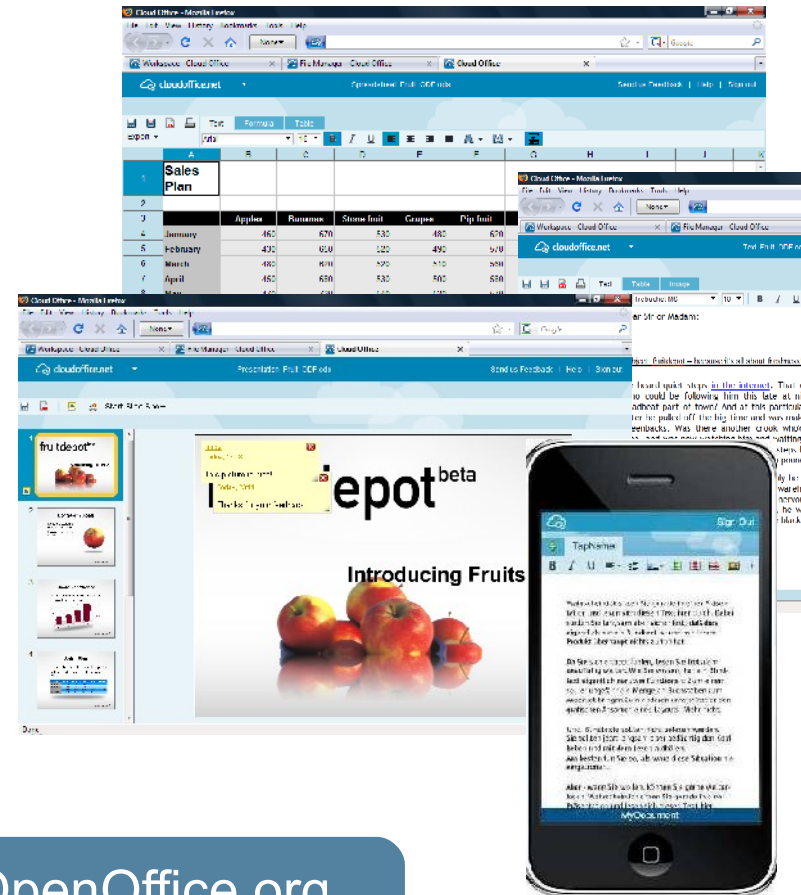
Cloud aware
Code repository
Collab tools, incl.
chat and talk
kenai.com

Cloud IDE

Netbeans update
Cloud and Kenai
aware
Build and debug
on cloud

Introducing “Cloud Office”

- A complete office suite in your browser
 - > Create text and spreadsheet documents
 - > Open & share presentations
 - > Access from any web browser
- Coming soon...
 - > Email, calendar, tasks, address book and instant messenger



Seamless round trip with OpenOffice.org
(ODF) plus MSFT Office & PDF im/export

Mobile Phone Access

- Read private and shared documents on your mobile
 - > Optimized for iPhone and other touch-screen phones
 - > Works on most 3G phones available 2009
- Coming soon...
 - > Add sticky notes from your mobile for last-minute reviews

